

# Ziff Energy Group

global energy advisors providing solutions for your energy issues



## A Global Consulting Company

Ziff Energy Group is a leading international energy consulting firm, with offices in Calgary and Houston focusing on two areas:

- **Benchmarking and E&P Consulting Services** for upstream oil and gas performance enhancement (operating and drilling costs/practices, finding & development strategies, and G&A/Overhead costs)
- **Gas Consulting** - in-depth analysis of gas supply, transportation, markets, pricing, and regulatory issues in North America.

Ziff Energy Group is possibly the most international firm in Calgary! Our Employees and Associates have oil and gas work experience in **over 60 countries** and speak **18 different languages**. We value the education and work experience that is obtained from International countries because it can provide insight and expertise for our International Consulting Services. We value individuals with exceptional experience and who are multilingual. We are an equal opportunity employer. We currently work with the Calgary Catholic Immigration Society, YWCA, and the Jewish Family Services in Calgary to arrange work experience programs. In Houston, we work with the YMCA.

## What We Look For

The business environment at Ziff Energy Group is both high performance and entrepreneurial. For motivated, results-oriented employees, we offer a variety of challenging assignments in both full time and contract positions. We are strongly interested in applicants that have 10+ years of experience in the Upstream Operations areas.

## Our Careers

Please see the 'Our Careers' section on our website at [www.ziffenergy.com](http://www.ziffenergy.com) for positions that we are currently recruiting for.



**Calgary**  
Suite 180, 6025 - 11<sup>th</sup> Street SE  
Calgary, Alberta T2H 2Z2  
403.265.0600

**Houston**  
4295 San Felipe, Suite 350  
Houston, Texas 77027  
713.627.8282



## E&P Consulting

### OPERATING COSTS AND BEST PRACTICES SERVICES

For a decade, Ziff Energy has assisted *100+ E&P companies* to lower their operating costs and increase production by comparing their unique field operating costs against similar gas or oil fields. *Best operating practices* are identified, with Studies and Services throughout Western Canada, all onshore regions of the U.S. and the Gulf of Mexico (Shelf and Deepwater). International focus is Latin America/Caribbean, Asia Pacific, Europe, and the Middle East.

Our International Work is 'custom' for each client and is conducted in two phases. Phase 1 focuses on the analysis of cost and driver data to identify 'performance gaps', while Phase 2 focuses on those specific practice/gap areas with the greatest impact on the client's production operating efficiency. In Phase 2, we evaluate the client's current practices and utilize our world-leading best practices database and engineering experience to recommend practices to reduce and/or eliminate performance gaps in these targeted areas. This approach has been proven to maximize value for clients by targeting change initiatives for priority areas of the client's operations.

## Natural Gas Consulting

Ziff Energy undertakes a variety of gas consulting projects to meet individual client needs such as:

- prospects for Regional gas production, with particular attention to *new pipeline capacity*
- potential bottlenecks associated with transportation to downstream markets from areas with increased production
- opportunities related to *entry* into E&P
- outlook for gas for power generation
- influence of fundamentals on price outlooks
- future shifts in gas pricing/*basis differentials*
- comprehensive gas supply/demand studies
- potential for LNG imports, and related pricing
- northern gas (Alaska, Mackenzie Delta).
- consulting is done on a *highly interactive basis* with clients to provide *results with a long shelf life* and sufficient detail to *link strategic and operational visions*.